# SCYNEXIS

# Q1 2022 Earnings Call

May 12, 2022

#### **Forward Looking Statement**

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#### Agenda

Welcome & Opening Remarks

Q1 2022 Overview

**Commercial Highlights** 

**Pipeline Update** 

**Financial Update** 

Conclusion

Q&A

**Debbie Etchison** 

Marco Taglietti, M.D.

**Christine Coyne** 

David Angulo, M.D.

Larry R. Hoffman

Marco Taglietti, M.D.







#### Marco Taglietti, M.D.

President and CEO

Q1 2022 Overview

## **Recent Accomplishments and Near-Term Goals**

#### R&D

- Positive FURI & CARES interim data
- sNDA filing for rVVC in Q2 2022
- MARIO study initiated with first patient expected by end of Q2 2022



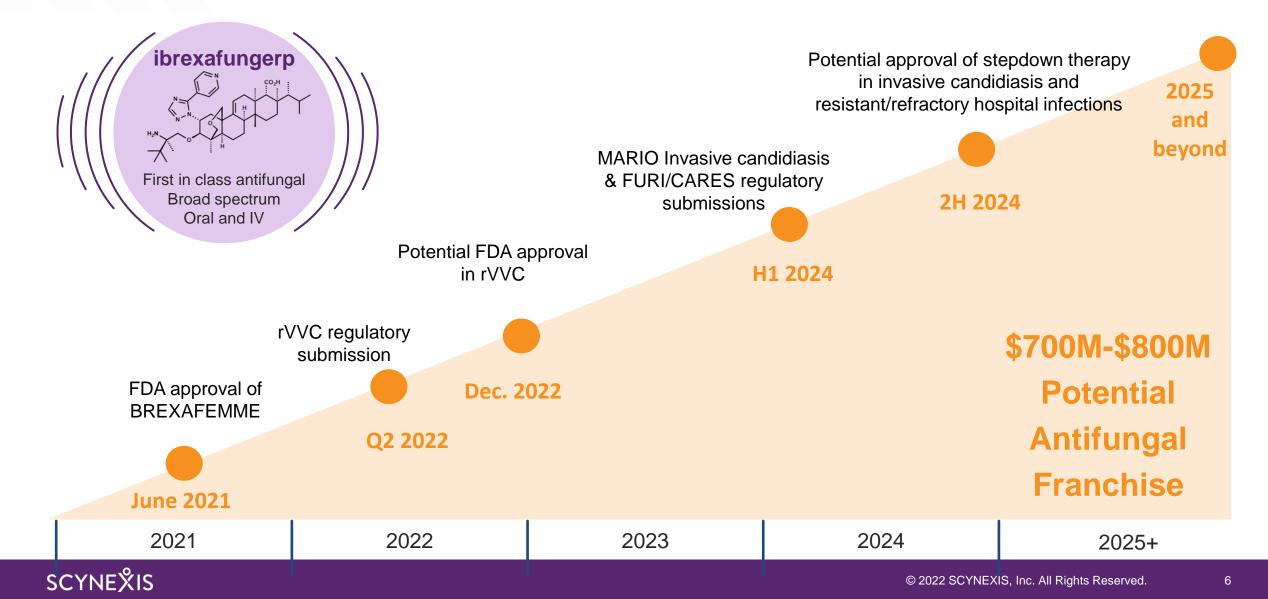
#### Commercial

- Growing BREXAFEMME adoption
- Expanding coverage ~55% commercial lives covered to date
- 4,000 Rx/~ \$700,000 in Q1 2022 net sales

- Ended Q1 2022 with >\$95M in Cash
- Raised \$45M in Q2 2022 with cash runway into Q1 2024
- Keep building broad antifungal franchise
- Pursue international partnerships



# Making Ibrexafungerp a Successful Antifungal Franchise







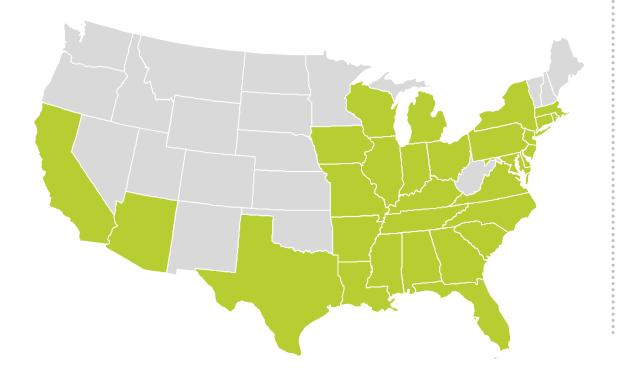
#### **Christine Coyne**

Chief Commercial Officer

#### **Commercial Highlights**

# Launch Awareness Building Since the Beginning

#### VVC Market Geographically Concentrated



#### **Targeted Deployment**

- Primary call points are OBGYN, NP/PA, and select PCP in women's health
- Ensuring appropriate reach and frequency to key HCPs
- Sales team target **70**
- Cover 89% of the market potential
- Conducting in-person and virtual sales calls



# The Differentiating Benefits of BREXAFEMME Motivate Prescribers\*



BREXAFEMME kills yeast, allowing for patients to be treated differently

First and only oral fungicidal therapy that cures vaginal yeast infections<sup>1</sup>

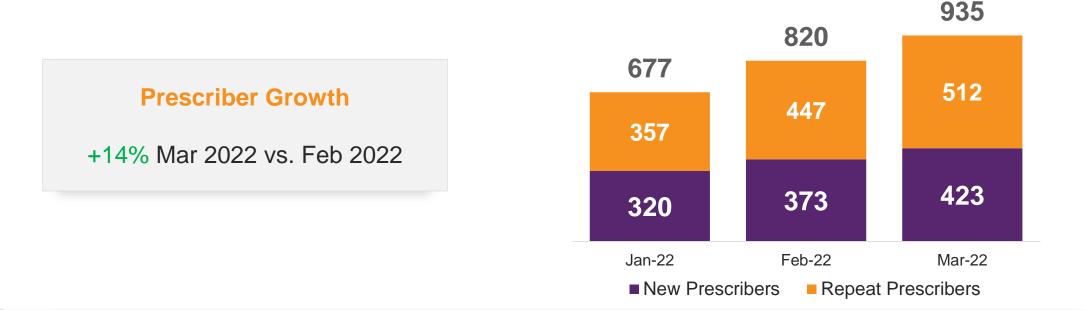
- Rapid symptom relief with complete cure after receiving one-day, oral dose\*\*
- Active against all *Candida* species that cause VVC, including azole-resistant strains<sup>2</sup>
- High tissue penetration

(1) BREXAFEMME Prescribing Information. SCYNEXIS, Inc.; 2021. (2) Data on File. SCYNEXIS, Inc., Jersey City, NJ
\*Source: ATU Market Research Conducted post launch in Q4 2021
\*\*Post hoc analyses of mITT data



## **BREXAFEMME Continues to Expand Pool of Prescribers in Q1**





More than 1,800 unique HCPs prescribed BREXAFEMME in Q1 2022 with 1,100 doing so for the 1st time

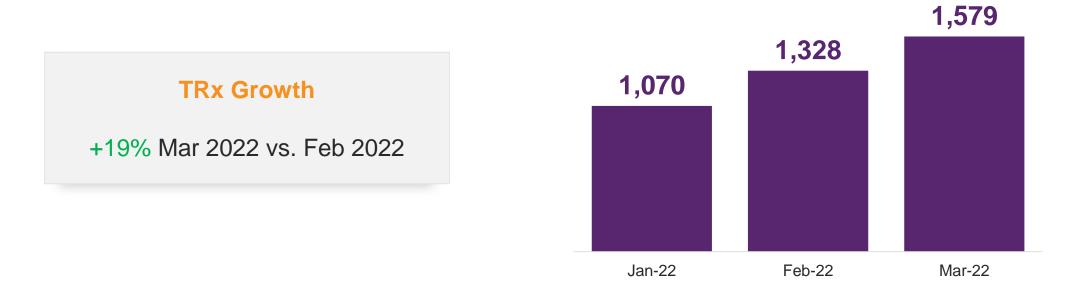
• Half of BREXAFEMME prescribers in Q4 2021 used the product again in Q1 2022

Source: IQVIA



## **BREXAFEMME Has Positive Momentum Entering Q2**

BREXAFEMME Q1 Monthly TRx Volume



• Growing BREXAFEMME prescription (TRx) volume through effective field execution and marketing

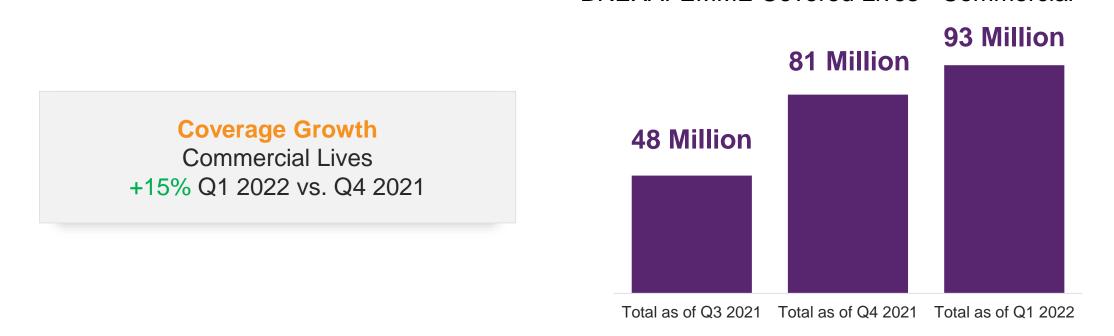
 Monthly growth in BREXAFEMME prescribing behavior came from adding new prescribers & broader adoption among repeat prescribers

Source: IQVIA



## **BREXAFEMME Continues to Secure Favorable Formulary Coverage**

BREXAFEMME Covered Lives - Commercial



• Over 93 million (55%) of commercially-insured patients are covered for BREXAFEMME as of Q1 2022

• Large PBMs and payers have been responsive to the high unmet need and clinical value of the first (and only) non-azole oral therapy to treat vaginal yeast infections

Source: MMIT



## **Campaign is Memorable and Includes New Data and Messaging**



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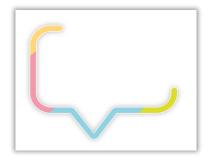
# **Targeted DTP Plan to Generate Awareness and Activate Patients**



**Drive HCP-Patient Discussion** 



#### **DTP Activation**



- Paid Search
- Banner Ads
- Paid Social Video Ads
- Patient Website Update
- Patient Waiting Room Brochure
- Patient Brochure (English & Spanish)

- Leverage HCP campaign to drive HCP-patient discussion
- Goal is to activate women seeking yeast infection treatment to ask their HCP for BREXAFEMME

# Amplifying Brand Awareness Through Additional Consumer – Focused Communications Activities

# Women's Health Month Satellite Media Tour and Media Pitching

**May 4, 2022:** San Francisco Studio – Nationwide broadcast media interviews – live and taped

**Call to Action:** Drive traffic to BREXAFEMME.com using www.YourVHealth.com

Results: Conducted 26 broadcast media interviews

**Target Market Reach Included**: Miami, Charlotte, Washington, DC, Cincinnati, Pittsburgh, Dallas, Houston, Salt Lake City and Seattle.

#### **Spokespersons:**

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Nkechi Azie, M.D., FIDSA SCYNEXIS VP, Clinical Development and Medical Affairs Barbara Dehn, RN, MS, NP Nurse Practitioner, author, speaker and Health Expert





# **Cumulative Momentum Continues to Build Entering Q2**

#### **OPTIMIZED SALES FORCE EXECUTION**

Incorporating recent learnings and payer coverage wins

#### **GREATER HCP CONFIDENCE**

HCPs seeking a fungicidal option given azole limitations & increasing resistance

#### **INCREASING BASE OF PRESCRIBERS**

Prescribers using BREXAFEMME in more than one patient continues to increase



#### PATIENT ACTIVATION

"Say No More" DTP to activate patients seeking yeast infection treatment

#### **HYPER-FOCUSED TARGETING**

Plan to focus patient efforts within key geographies with target prescribers





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#### David Angulo, M.D.

**Chief Medical Officer** 

#### **R&D** Pipeline Update

# **Future Expansion of the VVC Franchise**

- sNDA for prevention of recurrent VVC in Q2 2022 with potential FDA approval by end of 2022
  - Based on the positive Phase 3 Study CANDLE vs. Placebo



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#### Primary Endpoint was Clinical Success (i.e. no recurrences, not

even suspected ones)

**65.4%** of patients receiving ibrexafungerp achieved **Clinical Success\*** vs. placebo by having no recurrence <u>at all</u> (p=0.02)



#### **Sustained response** over the three-month follow-up period (p=0.034)

- Activity of ibrexafungerp in fluconazole failure patients with VVC
  - 24 VVC patients who failed to respond to a three-day regimen of fluconazole
  - 71% successfully achieved a significant reduction or elimination of signs and symptoms after one-day treatment with ibrexafungerp

#### **Oral Ibrexafungerp to Address Multiple Unmet Needs in the Hospital Setting**

Invasive Candidiasis		Refracto	ry/Resistant Infectio	ons In	Invasive Aspergillosis		
oral step	randomized, <b>5-down</b> trial in Candidiasis	Candida and muc	open label trial in , <i>Aspergillus</i> ormycosis <b>rim analyses reported</b>	Phase	<b>SCYNERGIA</b> Phase 2, randomized trial in Invasive Pulmonary Aspergillosis		
Candida au	pen label trial in uris infections analyses reported	2021	2022	2023	2024	Pote Key Mil	
	Invasive Candidiasis (IC) and/or Candidemia	2021	P3 Study #302 (MAR				
		Interim Data H1:21	Interim Data		Data H1:24 NDA IC Filing H1:24	FDA IC Approval H2:24	
	Refractory Invasive Fungal Infections (Designed for LPAD eligibility)		URI Study (open-label, refractory IFIs) Ongoing		NDA Filing	Approval	
		Interim Data H1:21	Interim Data Q2:22		Data H1:24	Other Ind. H2:24	
		C	ARES Study (open-label, <i>Candida auris</i> ) Ongoing		Data H1:24		
	Invasive Aspergillosis (Combination Therapy)	P2 study (SCY		ata 2:22			



# April 2022 – Interim Analyses of FURI-CARES DRC Reviewed Global Response at End of Treatment

Global Response	Aggregate FURI+ CARES n= 131		FURI n=113 (86%)		CARES n=18 (14%)
Complete, Partial Response or Clinical Improvement <sup>a</sup>	80 (61.1%)		66 (58.4%)		14 (77.8%)
Stable Disease	29 (22.1%)	=	27 (23.9%)	+	2 (11.1%)
Total	109 (83.2%)		93 (82.3%)		16 (88.9%)
No Response <sup>b</sup>	15 (11.5%)		14 (12.4%)		1 (5.6%)
Unable to Determine	7 (5.3%)		6 (5.3%)		1 (5.6%)

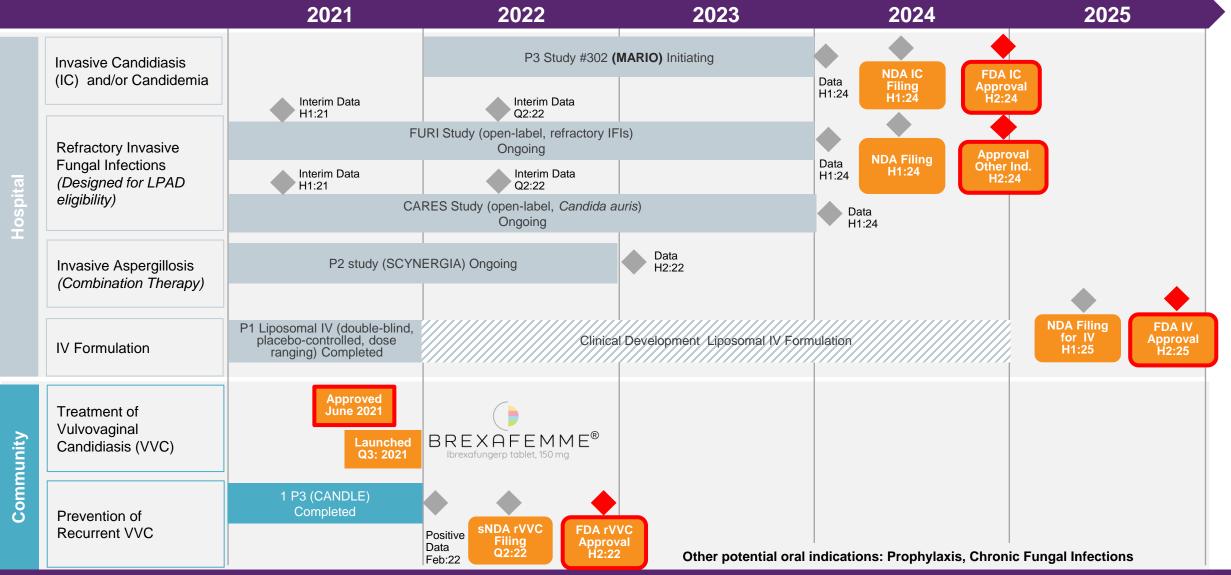
a. Clinical Improvement (vaginal signs and symptoms not greater than 1) is the response defining success for VVC. b. Includes progression of disease, deaths while on therapy and VVC cases not achieving clinical improvement.

The most common pathogens were *Candida glabrata* (34%), *C.albicans* (34%), *C.auris* (14%), *C.krusei* (7%), and *Aspergillus* spp. (8%)

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# **Ibrexafungerp Hospital & Community Clinical Programs**

Exclusivity until 2035 with a stream of potential approvals in several indications



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Potential

**Kev Milestones** 





#### Larry Hoffman

Interim Chief Financial Officer

#### Financial Update

## **2022 Q1 Financial Summary**

ltem	Q1 2022	Q1 2021	Highlights/Comments
Net Product Revenue	\$0.7	\$0.0	Net product revenue does not include Hansoh licensing agreement
R&D Expenses	\$5.7	\$6.9	Completion of trials related to the approval of BREXAFEMME
SG&A Expenses	\$14.6	\$6.7	Commercial launch in Q3 2021
Net Loss	(\$5.5)	(\$4.7)	Recorded non-cash income related to warrant expirations and stock price

\$ Millions



### **Cash Balance is Strong**

Cash and cash equivalents of \$95.2 million as of March 31, 2021, \$45 million in gross proceeds (\$42 million net) received from our common stock offering in April 2022.

Cash runway into Q1 2024

Eligible to receive up to \$112 million in future long-term development and commercial milestones, plus low double-digit royalties on net product sales from partner Hansoh Pharma in Greater China

Potential for additional ex-U.S. business development opportunities



# **Key Takeaways/Conclusion**



Ibrexafungerp is a **unique systemic antifungal** with great potential in both community and hospital settings



**Treatment of VVC is the first of multiple potential indications** for ibrexafungerp. The next one is the prevention of recurrent VVC with anticipated FDA approval at the end of 2022



Potential approval for first hospital indication is expected at the end of 2024 as an oral step-down therapy for invasive candidiasis



With **exclusivity protection until 2035**, ibrexafungerp is expected to become a significant, **long-lasting antifungal franchise** with potential combined peak sales of \$700M to \$800M (Community + Hospital indications)



Funds and resources to market BREXAFEMME, continue the hospital clinical development program and advance label expansion, with a cash runway into Q1 2024

